



# Greenstone

HOMES & NEIGHBORHOODS

To Whom It May Concern:

I have been working on automating the systems at Greenstone for several years. Bill was brought in to help me move the system from spreadsheets and Access to an internal web app using a Access DB to increase access. He not only did this well, he also expanded the system to include much more functionality.

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I could give Bill a rough idea of what I wanted and he has a knack of taking my needs and turning them into an app that was often better than I imagined. He has a great understanding of transaction flow that really helped us get where we wanted to go.

After the system grew substantially, we worked with the IT department to move the system to MS SQL. Although this took more time than we both imagined, the system speed made up for it and we have a better stronger application now.

I have worked with Bill to help design and build several systems in our company. All of them have met our specifications and made our company more profitable.

I have really enjoyed working with Bill and hope to work with him more in the future..

Sincerely,

Isaiah Estes